

## IN-PERSON APPOINTMENT

### ARRIVAL & CHECK-IN:

- Location: Head to the sales office located at 502-13 Windward Drive, Grimsby, ON. L3M 0J4
- Procedure: Check in at reception, sign in, and provide identification if needed.

### IDENTIFICATION

- ID Required: Bring a valid government-issued photo ID (e.g., driver's license or passport).
- Proof of Citizenship: Be prepared to show proof of Canadian citizenship or residency, such as a Canadian birth certificate, passport, or PR card.

### PERSONAL INTERACTION

- Sales Agent: Meet face-to-face with your Sales Agent or expert.
- Consultation: Share your preferences, ask questions, and discuss options directly.

### SIGNING OF THE APS (AGREEMENT OF PURCHASE AND SALE)

- Review: Go through the APS thoroughly with the sales agent.
- Signatures: Sign the APS and related documents in person using smart phone technology and QR Codes.
- Payment: Submit the initial deposit via cheque, bank draft, or wire transfer if arranged.

### VISUAL AIDS AND SAMPLES

- Samples: Physically inspect materials and finishes.
- Models: View models or floorplans to visualize your choices.

## ONLINE APPOINTMENT

### PREPARATION

- Setup: Ensure a stable internet connection and a functioning computer or webcam. You will be required to scan a QR code. This requires a second device like a smartphone or iPad with a functioning camera used to scan the QR code presented on your zoom screen. This will direct you to a signature panel where you may sign online.
- Login: You will be sent a link by a DeSantis Homes Sales Agent, which will direct you to a Zoom call.

### IDENTIFICATION

ID Required: Have a valid government-issued photo ID ready for verification (e.g., driver's license or passport) to be readily available or sent via email.

### VIRTUAL INTERACTION

- Sales Consultant: Meet virtually with your sales consultant.
- Consultation: Discuss your preferences and questions via video call.
- Visual Aids: Explore the online Virtual community and renderings with your sales agent
- Digital Samples: View images or videos of materials and finishes.
- Virtual Models: Explore 3D models or virtual walkthroughs to better visualize your choices.

## **DOCUMENTATION**

- Electronic Forms: Complete and sign all documents digitally.
- Confirmation: Review and confirm details through email or an online platform.
- Signing of the APS (Agreement of Purchase and Sale)
- Review: Review the APS during your virtual meeting.
- Electronic Signing: Sign the APS electronically using DeSantis Homes secure digital platform
- Payment: Arrange the initial deposit via wire transfer or e-transfer as directed.

## **SIGNING OF THE APS (AGREEMENT OF PURCHASE AND SALE)**

- Review: Review the APS during your virtual meeting.
- Electronic Signing: Sign the APS electronically using DeSantis Homes secure digital platform
- Payment: Arrange the initial deposit via wire transfer or e-transfer as directed or drop off a cheque to Head Office.

## **FEEDBACK**

- Q&A: Ask questions and get answers during the virtual meeting.

## **ADDITIONAL SERVICES**

- Online Support: Get help with any questions via online support.
- Follow-Up: Schedule follow-up meetings or consultations through email or online scheduling tools.
- Note: Both in-person and online appointments are designed to provide a smooth and informative experience. In-person appointments offer hands-on interaction, physical samples, and real-time feedback, while online appointments offer flexibility, virtual consultations, and electronic signing. Make sure to have identification and proof of citizenship ready to ensure a seamless appointment process.